

**INTERNATIONAL CALL FOR LICENSING NEW CITRUS VARIETIES FOR THEIR EVALUATION,
DEVELOPMENT, PRODUCTION AND COMMERCIALIZATION IN THE SOUTHERN HEMISPHERE
AND/OR NORTH AMERICA.**

1. BACKGROUND

Considering that:

- The breeders registered in the National Institute of Seeds (INASE) in Uruguay for the mandarin varieties referred to in this call are the National Agricultural Research Institute of Uruguay (INIA) and the School of Agriculture of the University of the Republic of Uruguay (Fagro-UDELAR).
- The breeder registered in the National Institute of Seeds (INASE) in Uruguay for the orange varieties referred to in this call is the National Agricultural Research Institute of Uruguay (INIA).
- In accordance with the applicable laws, applications for titles for the citrus materials referred to in this call have been filed with INASE in Uruguay.
- INIA has a Citrus Breeding Program focused on the generation of new varieties to meet market demands.
- The protection, release and commercialization of these varieties of mandarin and orange at national and international level is managed by the Uruguayan Citrus Consortium.
- The Uruguayan Citrus Consortium is composed of the Ministry of Livestock, Agriculture and Fisheries (MGAP) through the General Directorate of Agricultural Services (DGSA), INIA and the Union of Fruit and Vegetable Producers and Exporters from Uruguay (UPERFRUY). Its objective is to coordinate and complement capacities between the government, producers, exporters, nurseries and scientific/technological organizations, aimed to improve the international competitiveness of the citrus sector.

The Uruguayan Citrus Consortium has decided to make an international call to institutions interested in acquiring licenses for the management of new citrus varieties in the territories of the Southern Hemisphere and/or North America, and is committed to establishing R&D alliances for the generation and development of new citrus varieties.

2. PURPOSE

The purpose of this call is to call candidates to manage the license for evaluation, development, production and commercialization of the following citrus varieties:

- Mandarins: F7P3, F4P7, F3P8, F2P3.

- Oranges: NVA 033 (RUFINA LATE), SELP 100 (PAYLATE).

Appendix 1 states the main traits of these varieties.

3. SCOPE

An exclusive evaluation, development, production and commercialization license is offered for the territories of the Southern Hemisphere * and/or North America for a maximum term of 10 years, which can be renewed throughout the term of protection of the varieties, depending on

the fulfillment of the conditions of the granted license. Noteworthy is that license for each region is offered separately.

* Proposals will be considered for the territories of the Southern Hemisphere globally and for any production area in particular (South America, Africa, Oceania).

4. PROPOSALS

4.1. Submission of proposals

Proposals must be sent by e-mail to the following four addresses:

crossi@inia.org.uy

matgon@inia.org.uy

fmarangues@inia.org.uy

heraldo.mendez@adinet.com.uy

SUBJECT:

CALL FOR LICENSING NEW CITRUS VARIETIES IN THE SOUTHERN HEMISPHERE AND/OR NORTH AMERICA

4.2. Deadline for submission

The call will close on February 15 at 4 pm Uruguayan local time (GMT-3).

4.3. Proposal format and requested information

Only proposals in PDF file will be accepted.

Proposals must include the following items that will be taken as criteria for the granting of the license:

a) Proponent's background

Proponents must be companies with experience in the evaluation and commercial development of protected citrus varieties. They must provide evidence of their background in the production, commercialization and rights' control of protected plant species with special emphasis on citrus varieties in the last 5 years and, in particular, in the Southern Hemisphere and/or North America.

b) Technical capacity and infrastructure

Proponents must detail their technical capacity at the productive level, quality control and infrastructure for the varieties they hold.

c) Introduction, evaluation, development, production and commercialization plan

Proponents must present an introduction, evaluation, development, production and marketing plan for the varieties included in this call. Regarding the business plan, detailed information on the proposed scheme and commercial network is required.

d) Long-term Research and Development alliance

An interest in long-term R&D agreements on citrus breeding to support the generation and development of future genetic materials to be obtained by INIA in the framework of its Citrus Breeding Program will be highly appreciated.

5. CONDITIONS

a) Proponents must be established or have a legal representative in the different continents of the Southern Hemisphere and/or North America

b) By the mere fact of submitting a proposal, Proponents acknowledge that INIA and Fagro-UDELAR (in the case of mandarin cultivars) are the sole holders of all cultivar intellectual property rights in all areas.

c) Proponents must be registered in the General Register of Breeders, Producers and Seed Traders for the Southern Hemisphere and/or North American countries when applicable.

d) The licensee must be an active member of UPOV on the date of subscription of the agreement.

e) At least one annual meeting will be set between the licensees and INIA to establish common commercial terms to be complied with by all the licensees on the basis of objective and easy-to-follow annual activities. These meetings will also serve to record the progress of the agreement and to establish new proposals.

f) The Uruguayan Citrus Consortium shall be entitled to make “clarifications” for any reason and at any time before the proposal submission deadline, either on its own initiative or in response to clarifications requested by the Proponents. These clarifications will be published at INIA’s website (www.inia.uy).

g) Any confidential information must be delivered as such and separately from the proposal. The classification of the documentation as reserved or confidential is the sole responsibility of the Proponent. For these purposes, reserved or confidential information shall be any information: (i) that refers to facts or acts of an economic, accounting, legal or administrative nature, related to a natural or legal person, which could be useful for a competitor; (ii) that contains personal data that requires prior informed consent; (iii) whose dissemination may entail a loss of competitive advantages for whoever delivers it or may damage its production process; (iv) that may unprotect scientific, technological or cultural discoveries developed or in the possession of the person delivering it; or (v) in general, any other information whose confidentiality is duly founded by the Proponent. In no case shall the description of goods and services offered or the general terms of the proposal be considered confidential information.

h) The documents that a Proponent submits confidentially will not be disclosed to other Proponents. The Proponent must include, in the public part of the proposal, a non-confidential summary of the confidential information delivered, which must be brief and concise.

6. PROPOSAL EVALUATION AND ADJUDICATION

- a) Those Proponents that comply with the criteria referred to in item 4 will be reviewed by the Citrus Consortium, which will make a report under the advice of a Technical Committee, identifying the eligible proposals that comply with the referred criteria, establishing an order of priority among them for an interview by video conference.
- b) The Citrus Consortium reserves the right to request from the Proponents, at any time before the adjudication, the clarifications it considers necessary regarding any information contained in their proposals.
- c) The proposal(s) approved by the Executive Committee of the Citrus Consortium will be adjudicated the corresponding license(s).
- d) The Citrus Consortium reserves the right to reject the proposals that do not comply with the terms of this call, also reserving the right to reject them if it does not consider them appropriate, without generating any right of the participants to claim for expenses, fees or compensation for damages.
- e) The terms of this call shall be considered a constituent part of the agreement(s) to be executed, and the Proponents shall adhere to them by the mere fact of their presentation. The agreement/s will be assigned between the selected Proponent/s and INIA, as owner/s and manager/s of the adjudicated varieties.